



**JUST
INSPECTIONS**



SALONI JAIN

Business Development Assistant

About Me

I am dedicated to supporting Just Inspections in providing clients with the clarity and confidence needed to make smart property decisions. With my background in sales and marketing, I help ensure that our services offer accurate, reliable insights, enabling clients to protect their investments while driving business growth.



1300-558-119



bizdev@justinspections.com.au



72 York Street, South
Melbourne, VIC 3205

My Approach

- Customer-Focused Approach
- Clear & Honest Communication
- Effective Strategies
- Building Trust
- Actionable Results
- Quick and Efficient Service

My Expertise

- Risk Assessment & Mitigation
- Process Optimization
- Critical Thinking
- Leadership
- Strategy Planning
- Timely delivering Project
- Client Retention & Acquisition

Experience

Just Inspections (Victoria - Australia) 2025- Present

I help ensure Just Inspections delivers clear and accurate reports that enable clients to make informed decisions. By supporting the team with my expertise in sales and marketing, I contribute to maintaining high standards of quality, compliance, and efficiency. I play a key role in driving efforts to provide transparent and reliable insights, helping to build trust and strengthen client relationships.

Guardian Consulting Engineers (Victoria - Australia) 2025 - Present

I help Guardian Consulting Engineers on delivering exceptional client service. With a strong understanding of client needs and industry trends, I work to refine processes, maintain top-tier standards, and drive innovation. My role involves guiding a talented team to foster growth, build lasting relationships, and ensure successful project outcomes.

Certificates

Digital Marketing Basics

Digital Scholar
Issued Mar 2023
Credential ID 94670747460495

Six sigma certificate

Skill Nation
Issued Oct 2022

Market Research

Great Learning
Issued Jul 2022

Certified SAP S/4HANA Sales and Presales expert

SAP PARTNER - EME EDUCATION
Issued Apr 2020

Education

Institute of Technology and Management, Kharghar Navi Mumbai- India

Post Graduate Diploma in Management
Specialization- Marketing
2018 - 2020

The Maharaja Sayajirao University Vadodara- India

Bachelor of Science
Specialization- Garment Technology
2015-2020